

Pre-Tutorial Workshop
Wednesday, June 25, 2008
Coleman Center, New York, NY

***Project Finance:
Definitions, Principals and the Integrated Structure
A ½ day Primer***

Wednesday, June 25, 2008 1-5 PM
(Refreshment Break from 3:00 – 3:30 PM)

Instructor: Richard D. Grant, Managing Principal, Sextant Capital Strategies, LLC

This half-day program provides an outline and definitions of the principals of the financing medium known broadly as Project Finance. This introduction should be considered a useful orientation or pre-course to the basic Project Finance or the Advanced Project Finance course offered. The course is intended for professionals with very limited experience in highly structured financings. The program will address generally both domestic and cross-border structures for capital intensive ventures which are intended to service the return on and the return of capital solely from their operations.

- **Recourse**

Non-recourse, Limited recourse, Stand-by equity, Clawback equity

- *Risk Identification.*
- *Political*
 - Regulatory
 - Tax
 - Permitting
 - Support
 - Public Policy
- *Industry*
 - Commodity
 - Obsolescence
 - Competition
 - Essentiality

- *Technological*
 - Completion
 - Reliability
 - Obsolescence
- *Judicial*
 - Enforceability
 - Bankruptcy
 - Collateral matters for financing
 - Consents
 - Opinions
- *Financing*
 - Intercreditor
 - Inflation/currency/interest rates
 - Amendments
 - Waivers
 - Seniority/sub-debt/near-equity
 - Voting
- **Risk Mitigation**
 - *Contracts*
 - *Guarantees*
 - *Claw-backs*
 - *Insurance*
 - *Commonality of interests*
 - *Halo effect*
- **Financial Model**
- **Structure of Project Company**