

An Infocast Networking Event



APRIL 5-7, 2006

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Featuring leading authorities from:

Comisión Federal de
Electricidad (CFE)
Comisión Reguladora de
Energía (CRE)
Creel, García-Cuéllar y
Müggenburg, S.C.
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Central-Law
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Mexican Energy 2006



Keynote Addresses by:

Dr. Francisco Barnés de Castro,
Commissioner, Comisión Reguladora de Energía
Alejandro Breña de la Rosa,
Director General of Natural Gas, Comisión Reguladora de Energía
Ing. Alberto Ramos Elorduy,
*Subdirector de Desarrollo de Proyectos de Inversión Financiada,
Comisión Federal de Electricidad*

- ♦ **Major new opportunities in the Mexican market:**
 - Mexican LNG and Pipeline Projects
 - The Mexican IPP Program
 - The New Renewable Energy Initiative
 - The New Energy Interchange Program
- ♦ **The financing outlook for Mexican projects**
- ♦ **Lessons learned in developing and financing successful projects in Mexico**

Plus! Attend Our Can't Miss Workshop:
**Minimizing the Impacts of Environmental and
Other Equator Principles in Multilateral Lending**

Mexican Energy 2006



The opportunities for international investment and participation in the Mexican energy sector continue to grow. The Mexican government has earmarked more than US\$10 billion for energy investments this year, US\$2 billion more than last year, and CFE is calling for the construction of more than 24 gigawatts of new capacity in the near-to-mid term. The opportunities have never been so widespread, with investment planned in generation, LNG and pipelines, and renewables. At the same time, the fundamentals supporting international energy development activity in Mexico have never been so favorable, including a high projected demand for energy (with 5% annual growth projected for the next four years), Mexico's stable political situation, a well-defined legal environment and the country's investment-grade sovereign debt rating. Of course, only those with a complete understanding of the regulations and complexities of the Mexican energy sector will be able to take advantage of these remarkable opportunities.

As a consequence, Mexican Energy 2006 has been designed to provide large and small developers, as well as financiers, with a complete overview of the necessary information offered by leading international developers, Mexican government officials and legal experts. This is your chance to get a detailed survey of a broad range of current opportunities available to developers and investors in the Mexican energy sector, including:

- The Mexican IPP Program
- Mexican LNG and Pipeline Projects—More on the horizon?
- The New Mexican Renewable Energy Initiatives
- Cross-Border Infrastructure
- The New Energy Interchange Program
- Impacts of Changes to Mexican Energy Regulations

Pre-conference workshop:

Minimizing the Impacts of Environmental and Other Equator Principles in Multilateral Lending

Wednesday, April 5, 2006 ♦ 1:00 PM-5:00 PM

In the recent past, multilateral lenders have imposed upon developers the requirement to meet equator principles, including environmental, sustainable development and social requirements. These requirements can be confusing in their application, and can bring significant study costs and mitigation expenses for things not normally considered in energy projects, such as the need to consider adding schools and other infrastructure, or environmental controls for things not normally considered to be included in the day to day operation of plants, etc.

This workshop will explore the types of covenants being imposed, the measures a savvy developer should take to identify and mitigate the risks of meeting equator principles of the major multilateral lenders.

Presented by:

Luis R. Vera Morales, *Partner*, & **Octavio Carvajal**, *Partner*, Vera, Carvajal & Sosa, S.C.

B. Tod Delaney, *President*, First Environment, Inc.

Senior representative, SEMARNAT

Mexican Energy 2006 Main Conference Agenda

Thursday, April 6, 2006

Opening Remarks from the Conference Chairman
Dino Barajas, *Partner*, Paul, Hastings, Janofsky & Walker, LLP

Emerging Opportunities in the Mexican Market

Keynote Address:

CFE's Proposed IPP Developments

Ing. Alberto Ramos Elorduy, *Subdirector de Desarrollo de Proyectos de Inversión Financiada*, Comisión Federal de Electricidad (CFE)

- Projections for growth in Mexico's energy demand and their consequences for IPP development
- CFE's proposed IPP developments for 2006-2007

- Opportunities in thermal, hydro and renewable projects
- Progress and timelines for future IPP opportunities

Keynote Address: Update on LNG & Pipeline Projects and Regulatory Advances

Alejandro Breña de la Rosa, *Director General of Natural Gas*, Comisión Reguladora de Energía (CRE)

LNG projects throughout Mexico have attracted international interest within the development and financing communities.

This presentation will examine the factors driving LNG developments, as well as the pipeline projects needed to connect the LNG terminals to gas customers and the process for securing required permits.

Prospects for New Natural Gas Projects

Pedro Reséndez, *Partner*, González Calvillo, S.C.

Jorge Cervantes, *Partner*, González Calvillo, S.C.

- Role of private participation in the transportation, storage and distribution of natural gas in Mexico
- New investment plans and budgetary framework being implemented by Pemex
- Role of Mexican reserves in meeting natural gas demand growth in the North America
- Recent favorable judicial resolutions regarding Multiple Services Agreements and the impacts on Pemex policy to launch more public bids using this scheme
- New amendments for exploration and production of natural gas by private companies being discussed in the Mexican Congress

The Outlook for Developing Cross-Border Infrastructure

Keynote Address: The Two Californias—The Interconnection Energy Market

Roberto Gabriel Vera Azar, *Director Jurídico de Asesoría*, State of Baja California (invited)

This presentation will address the potential development of electric and gas transmission infrastructure to serve the needs of both Baja California and the U.S. State of California. It will also address the role of the state government in energy developments in Baja, and how developers can effectively work with local authorities.

Regional Energy Sector Integration with Central America

Juan Pablo Carrasco de Groote, *Partner*,

Díaz-Durán & Asociados, Central-Law

Senior Government Official TBD from Central American signatory country

The Energy Integration Program is a new initiative launched by Mexican and Central American governments to create a grid to improve electric system reliability throughout southern Mexico and the surrounding area. This presentation will address the status and outlook for private participation in this ambitious program.

The Outlook for Financing Mexican Projects

The Changing Financing Market for Mexican Investments

Paul Clifford, *Senior Vice President*, Standard Chartered Bank

This presentation, by an experienced financial participant in the Mexican energy market, will cover the current financing trends and issues in raising debt capital for Mexican energy projects.

Structuring the Financeable Deal

Carlos de Maria, *Partner*, Galicia y Robles, S.C.

This presentation will analyze the most common issues present in a project finance transaction in the Mexican energy sector.

Public Works Financed Projects—The CFE Guidelines

Federico Santacruz, *Partner*, Ritch Mueller, S.C.

- Range of infrastructure development opportunities that will qualify for Public Works treatment
- Similarities and differences between Public Works projects and more traditional IPP project finance
- Timeline for application

Friday, April 7, 2006

Outlook for Renewable Energy Projects in Mexico

Keynote Address:

Mexico's Renewable Energy Initiatives

Dr. Francisco Barnés de Castro, *Commissioner*, Comisión Reguladora de Energía (CRE)

This presentation will examine the potential for renewable energy in Mexico. Dr. Barnés de Castro will review the current renewable portfolio, and address plans to add significant wind, biomass and solar capacity. He will also review how energy policies are being changed to spur investment in renewable energy.

- Update on Mexico's power sector regulation
- Fiscal incentives for renewable energy development
- Key concepts of renewable regulation
- Requirements for entry into the Mexican power sector
- Mexico's data on renewable energy sources
- Key aspects in designing renewable projects in Mexico

Structuring Renewable Energy Projects in Mexico

David Jiménez Romero, *Partner*,

López, Velarde, Heftye y Soria, S.C.

- Opportunities for wind developments in Mexico—what are the key elements for project success?
- The changing shape of electricity generation in Mexico
- National incentives—recent commitments by the Mexican government
- Securing a power sales contract

Developing & Financing Successful Projects in Mexico

Challenges in Developing a Project in Mexico

Eduardo Rodríguez Chirillo, *General Counsel for Latin America*, Iberdrola

This presentation will address the current challenges in developing and financing IPP projects in Mexico, the national and local issues encountered, and how Iberdrola has dealt with these challenges in a wide variety of project types.

Developing a Pipeline Project in Mexico

Santiago Sepulveda, *Partner*, Energy and Infrastructure Practice Group, Creel, García-Cuellar y Muggenburg, S.C.

- The law and permitting process
- Steps in developing the pipeline
- Lessons learned: A practical guide

REGISTRATION INFORMATION

VENUE:

Infocast has secured a limited number of rooms at the Hyatt Regency Houston Hotel, which will be held at a special rate of \$155.00 until March 14, 2006. To receive the special rate, call the hotel directly at (713) 654-1234 or (800) 233-4234 and mention that you are an Infocast/Mexican Energy registrant. The hotel is located at 1200 Louisiana Street, Houston TX 77002.

DOCUMENTATION:

Each delegate will receive a CD containing documentation prepared specifically for this conference. This CD will include all presentations received prior to the conference. Updated presentations and those received on-site will be posted on a website for downloading after the conference.

DISCOUNTS:

Early Bird Discount: Applies to registrations received no later than March 3, 2006 (see below for pricing).

Government Discount: For Federal, State or Local Government Employees (see above for pricing).

Team Discount: For teams of three or more from the same organization, the third and subsequent registrants qualify for a 50% discount (applies to full-price registrants only).

CANCELLATION, REFUNDS AND CREDITS:

Should you be unable to attend, a refund, less a \$50 administrative charge, will be made for cancellations received via letter or fax at least 10 working days before the event. We will be pleased to transfer your registration to another member of your company, or credit the registration fee to another Infocast conference if you register within 6 months from the date of this conference. In the event the conference is canceled, Infocast's liability is limited to the refund of the conference registration fee only.

REGISTRATION FORM:

Please make checks payable to "Infocast"

FIVE EASY WAYS TO REGISTER:

Call (818) 888-4444, fax: (818) 888-4440, email: mail@infocastinc.com,
 online: <http://www.infocastinc.com/mex.html>
 mail: Infocast, 6800 Owensmouth Ave., Ste. 300, Canoga Park, CA 91303

MEXICAN ENERGY 2006

April 5-7, 2006 • Houston, TX • Hyatt Regency Houston Hotel

Pre-Conference Workshop	Early Bird	Standard	Gov't
	\$550.00	\$595.00	\$395.00
Conference	\$1350.00	\$1495.00	\$975.00
			Total

Please check one or more of the following:

- I would like to take advantage of a discount (see website)
 I can't attend, but put me on your mailing list for future programs

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