

# North American PORT & INTERMODAL FINANCE & INVESTMENT SUMMIT

DECEMBER 3-5, 2007 • THE WESTIN COLONNADE HOTEL • CORAL GABLES, FL

## Gold Sponsors

MAYER • BROWN

DMJM HARRIS | AECOM

## Silver Sponsors

FRESHFIELDS BRUCKHAUS DERINGER



Nossaman

WEIL GOTSHAL

## Supporting Sponsors



SOCIETE GENERALE  
Corporate & Investment Banking

## Supporting Organizations

CAGTC

Coalition for America's  
Gateways & Trade Corridors

NCIT National Center for Intermodal Transportation  
At the University of Denver



## Media Partners

American Shipper



Institutional Investor

Private Equity  
www.PEinsider.com

Produced By:



## Port Authorities and Intermodal Companies Join Forces with the Financial Community to Explore Opportunities in New Financial Models

Building Understanding • Establishing Relationships • Developing Solutions

### Featuring These Key Players From The Port & Intermodal Community



**Jeannie Beckett,**  
Senior Director,  
Inland Transportation,  
PORT OF TACOMA



**Bill Johnson,**  
Port Director,  
PORT OF MIAMI



**Richard D. Steinke,**  
Executive Director,  
PORT OF LONG BEACH



**Adam Bridges,**  
AVP, Marketing &  
Strategic Planning,  
CSX INTERMODAL



**H. Thomas Kornegay,**  
Executive Director,  
PORT OF HOUSTON



**Richard Wainio,**  
Port Director & CEO,  
TAMPA PORT AUTHORITY



**Jerry Bridges,**  
Executive Director,  
VIRGINIA PORT AUTHORITY



**Gary LaGrange,**  
President & CEO,  
PORT OF NEW ORLEANS



**Bill Wyatt,**  
Executive Director,  
PORT OF PORTLAND



**Molly Campbell,**  
Deputy Executive Director,  
Finance &  
Administration Group,  
PORT OF LOS ANGELES



**Rick Larrabee,**  
Director of Port Commerce,  
THE PORT AUTHORITY OF NEW  
YORK & NEW JERSEY (Invited)



**Steven M. Cernak,**  
Port Director,  
PORT OF GALVESTON



**Dr. Robert E. Martinez,**  
Vice President of  
Business Development,  
NORFOLK SOUTHERN  
CORPORATION



**Bob Costello,**  
Chief Economist &  
Vice President,  
AMERICAN TRUCKING  
ASSOCIATIONS



**Paul Nowicki,**  
AVP-Government &  
Public Policy,  
BURLINGTON NORTHERN  
SANTA FE RAILWAY



**Joel Haka,**  
Senior Vice President/COO,  
CMA-CGM (AMERICA) INC.



**Adolph N. Ojard,**  
Executive Director,  
DULUTH SEAWAY  
PORT AUTHORITY

## KEYNOTE SPEAKER:



**Secretary  
Norman Y. Mineta**  
Vice Chairman  
HILL & KNOWLTON

## Pre-Summit Workshop: INNOVATIVE FINANCING TECHNIQUES FOR PORT & INTERMODAL INVESTMENTS

Learn the fundamentals for successfully allocating risk and structuring innovative port and intermodal financings



For more information and speaker updates, please visit [www.infocastinc.com/ports.html](http://www.infocastinc.com/ports.html)

# NORTH AMERICAN PORT & INTERMODAL FINANCE & INVESTMENT SUMMIT

## Summit Advisory Board

### Jack Basso

COO  
AASHTO  
(American Association of State  
Highway and Transportation Officials)

### Jeannie Beckett

Senior Director  
Inland Transportation  
PORT OF TACOMA

### Molly Campbell

Deputy Executive Director  
Finance & Administration Group  
PORT OF LOS ANGELES

### Robert (Bob) Dewing

Managing Director Infrastructure  
& Energy Finance  
CITIGROUP

### John Flaherty

Principal  
THE CARLYLE GROUP

### James R. Hertwig

President  
CSX INTERMODAL, INC.

### Peter Keller

President  
NYK LINE  
(NORTH AMERICA) INC.

### Gary LaGrange

President & CEO  
PORT OF NEW ORLEANS

### Rick Larrabee

Director of Port Commerce  
THE PORT AUTHORITY OF  
NEW YORK & NEW JERSEY

### Douglas Marchand

Executive Director  
GEORGIA PORTS AUTHORITY

### Paul Nowicki

AVP-Government. & Public Policy  
BURLINGTON NORTHERN  
SANTA FE RAILWAY

### Christophe Petit

Director, Infrastructure  
and Asset Finance  
SOCIETE GENERALE

## About the Summit

North America's ports and intermodal infrastructure require significant new investments to meet the skyrocketing demand being generated by the dramatic growth in trade volume. As the port and intermodal communities appraise their options for financing this new investment, they are also re-examining their historic business models and exploring the advantages of working with private investors. At the same time, private investors have come to recognize that ports are sound investments and are looking for opportunities to support the financing of port and intermodal infrastructure expansion. Clearly, the time is ripe for bringing these groups together to explore how they might best work together to develop the financial solutions of the future.

The **North American Port & Intermodal Finance & Investment Summit** will bring together port authorities, terminal operators, shipping lines, railways, trucking associations and financial players. They will share their perspectives, establish a constructive dialogue, build understanding and ultimately develop the financial models that will support a strong and vibrant port and intermodal transportation system of the future. In short, the **Summit** will serve as the major venue where the port, intermodal and financial communities gather to engage in the important work of creating new financial structures – and to network in order to establish ongoing relationships. Participants will hear:

- Port authorities discuss their strategic expansion and investment plans and their perspectives on working with the private financial community.
- Shipping lines, railroads, and trucking organizations share their viewpoints on working with the financial community on intermodal transportation projects.
- Infrastructure funds and other private investors articulate their goals, describe their modus operandi, and outline the role they can play in financing future projects.
- Industry experts explore the potential of a variety of innovative financial structures in future expansion projects.
- Lenders discuss the role they are willing to play in these innovative structures.

## About the Workshop

The *Summit* will be preceded by a Workshop, **Innovative Financing Techniques For Port & Intermodal Investments**. Attendees will be provided with a background on the port and intermodal community, identify the most critical risks in development (and how to mitigate them) and conclude with an examination of innovative financial structures and how to close the deal; a top-to-bottom tutorial that should prove as beneficial to the port and intermodal community as to the financial community.



For more information and speaker updates, please visit [www.infocastinc.com/ports.html](http://www.infocastinc.com/ports.html)

# PARTNERS FOR THE NORTH AMERICAN PORT & INTERMODAL FINANCE & INVESTMENT SUMMIT

## Gold Sponsors

### MAYER • BROWN

Mayer Brown LLP is at the cutting edge of providing the sophisticated and multi-disciplinary legal services required for careful analysis and successful implementation of privatization transactions. The firm has been and is counsel for the major infrastructure privatizations that have been completed or are now underway in the United States, including the Chicago Skyway, the Indiana Toll Road, the Northwest Parkway, Chicago Midway International Airport and the Chicago Downtown Parking System. Our work in the privatization area is built upon the firm's knowledge and expertise as one of the world's largest law firms in the handling of large-scale transactions and in environmental, regulatory and government matters, including specific expertise in the development of large transportation infrastructure projects, mergers and acquisitions, tax, securitization, public and private securities offerings, municipal finance and project finance. With more than 1,500 lawyers in key business centers across North America, Europe and Asia, we bring a global perspective to the rapidly growing field of infrastructure privatization.

### DMJM HARRIS | AECOM

As part of AECOM, DMJM Harris remains atop Engineering News-Record's list of leading Transportation and Infrastructure firms. Specializing in Transit/Rail, Highways and Bridges, Marine, Airports, Energy/Power, Planning, Program Management and Construction Management, and Design-Construct, our multidiscipline staff of engineers, construction specialists, and other professionals is strategically deployed in offices worldwide.

AECOM is a global provider of professional technical and management support services to a broad range of markets, including transportation, facilities, environmental and energy. With more than 30,000 employees around the world, AECOM is a leader in all of the key markets that it serves. With clients in more than 60 countries, AECOM companies provide a blend of global reach, local knowledge, innovation and technical excellence in delivering solutions that enhance and sustain the world's built, natural and social environments.

## Silver Sponsors

### FRESHFIELDS BRUCKHAUS DERINGER

Freshfields Bruckhaus Deringer is a leading international law firm with 27 offices in 16 countries across America, Asia, Europe, and the Middle East. We provide the highest quality legal advice – domestically and internationally – in the practice areas of greatest importance to our clients. Our U.S. practice is a key part of our international network. Our lawyers in the US focus primarily on infrastructure finance and structured finance transactions and related tax issues, as well as corporate transactions, international arbitration and antitrust.



Since 1945, Moffatt & Nichol has specialized in ports and terminal facilities, offering cargo forecasting and financial analysis, bulk and container terminal planning, operations analysis, terminal automation, due diligence, coastal and environmental analyses, engineering, and program and construction management. The firm has extensive experience serving a variety of clients, including port authorities, terminal operators, design-build contractors, shipping lines, governments, and investment banks and infrastructure funds. With 24 offices world-wide, staffed with highly experienced port and transport professionals, Moffatt & Nichol is able to provide comprehensive services tailored to the needs of the global infrastructure and transportation markets.



Nossaman is internationally recognized as a leader in assisting public agencies, private developers and financial institutions with the development of large infrastructure projects. Our firm has unequalled experience in the legal representation of public agencies engaging in public-private partnership (PPP) programs, alternative project delivery and innovative project finance involving transportation infrastructure assets, including ports and port facilities. As traditional municipal and grant funding sources have dwindled and the public has demanded more accountability and innovation, our clients look to us to create new forms of contractual relationships between public agencies and the private sector to deliver critical projects. For more information, contact Corey Boock at 213-612-7800 (cboock@nossaman.com) or visit: [www.nossaman.com/infrastructure](http://www.nossaman.com/infrastructure).



Weil, Gotshal & Manges LLP is a global law firm of over 1,100 lawyers, including approximately 300 partners. Weil Gotshal is headquartered in New York, with offices in Austin, Boston, Brussels, Budapest, Dallas, Frankfurt, Houston, London, Miami, Munich, Paris, Prague, Providence, Shanghai, Silicon Valley, Singapore, Warsaw, Washington DC and Wilmington. For more information, please contact Wade Angus at 212-310-8393 (wade.angus@weil.com) or visit [www.weil.com](http://www.weil.com).

## Supporting Sponsors



## Supporting Organizations



## Media Partners



December 4, 2007

## WELCOME TO MIAMI

**Bill Johnson**, *Port Director*, PORT OF MIAMI

## INTRODUCTION BY THE SUMMIT CO-CHAIRS

**Kathryn Kusske Floyd**, *Partner*, MAYER BROWN LLP

**Vahid Ownjazayeri, P.E.**, *Senior Vice President, National Director, Goods Movement/Intermodal*, DMJM HARRIS/AECOM



## KEYNOTE ADDRESS

**Secretary Norman Y. Mineta**  
*Vice Chairman*  
HILL & KNOWLTON

## PORT AUTHORITIES' PERSPECTIVES

To meet the increasing demands of future trade, port authorities must invest heavily in new infrastructure. Yet, a common question is "Where will we find the money?" The traditional means for financing and funding these needs are often insufficient or not broad enough in scope to develop what is needed. So, port authorities are beginning to explore how they can work with the financial community to develop imaginative financing approaches to future investment. This panel of port authorities—representing different regions, operating models, and sizes—will discuss their perspectives on new financing models and their expectations for working with the financial community.

- What role would port authorities like to see the private financial sector play in the financing of future port and intermodal investments? Where do they see opportunities for private solutions?
- How will the different port operating models—landlord, operating and hybrid—affect their financial strategies and decision-making?
- What kind of ownership structures, financing arrangements, and other terms do port authorities believe might create a mutually workable situation for themselves and the financial community?
- What is the best process for the two communities to come together to do these new financings?
- What are the necessary requirements for an investor or lender to be acceptable to port authorities? How do they evaluate this?
- How do port authorities manage investors and lenders to ensure their needs are met?
- How do the interests of shipping lines, rail, and trucking play into new financings?

*Moderator:*

**Corey A. Boock**, *Partner*,  
NOSSAMAN, GUTHNER KNOX ELLIOTT LLP

*Panelists:*

**Jerry Bridges**, *Executive Director*, VIRGINIA PORT AUTHORITY  
**Molly Campbell**, *Deputy Executive Director*,

*Finance & Administration Group*, PORT OF LOS ANGELES

**H. Thomas Kornegay**, *Executive Director*, PORT OF HOUSTON

**Gary LaGrange**, *President & CEO*, PORT OF NEW ORLEANS

**Rick Larrabee**, *Director of Port Commerce*,  
THE PORT AUTHORITY OF NEW YORK & NEW JERSEY (Invited)

**Adolph N. Ojard**, *Executive Director*,  
DULUTH SEAWAY PORT AUTHORITY

**Richard Steinke**, *Executive Director*, PORT OF LONG BEACH

**Richard Wainio**, *Port Director & CEO*, TAMPA PORT AUTHORITY

**Bill Wyatt**, *Executive Director*, PORT OF PORTLAND

---

## Networking Break

---

## INTERMODAL PERSPECTIVES

As an essential extension of the port community, a variety of intermodal enterprises play a critical role in future development and expansion. Key representatives from shipping, rail and trucking will offer their views on the need for future growth and enhanced efficiency in the intermodal community and how those needs might best be addressed by potential investors.

- Where is the financial juncture between the ports and their intermodal counterparts and how can they mutually achieve the system capacity required to accommodate necessary growth?
- What role would the intermodal community like to see the private financial sector play in future financing? Do they see opportunities for private solutions and if so, where?
- How can the shipping lines encourage private enterprise while avoiding additional tolls and cargo taxes?
- How can the railroads best work with the ports to optimize capacity to accommodate the burgeoning increase in trade?
- What is the viewpoint of the major trucking companies when it comes to the expansion of the port community and do they intend to play a more active role?

*Moderator:*

**Kathryn Kusske Floyd**, *Partner*, MAYER BROWN LLP

*Panelists:*

**Adam Bridges**, *AVP, Marketing & Strategic Planning*,  
CSX INTERMODAL

**Bob Costello**, *Chief Economist & Vice President*,  
AMERICAN TRUCKING ASSOCIATIONS

**Joel Haka**, *Senior Vice President/COO*, CMA-CGM (AMERICA) INC.

**Dr. Robert E. Martinez**, *Vice President of Business Development*,  
NORFOLK SOUTHERN CORPORATION

**Paul Nowicki**, *AVP, Government & Public Policy*,  
BURLINGTON NORTHERN SANTA FE RAILWAY

---

## Group Luncheon

---

# FINANCE & INVESTMENT SUMMIT

## INVESTORS' PERSPECTIVES

Private investors have come to recognize that ports and intermodal infrastructure are sound investments and are looking for opportunities to support the financing of their expansion. This panel will provide a chance for private investors to introduce themselves to the port and intermodal community, articulate their goals, describe their *modus operandi*, and outline the role they can play in introducing new, innovative financing methods into the industry.

- What role can investors play in helping ports and intermodal players finance their expansion plans?
- What financing innovations can investors bring to port and intermodal expansion?
- What financial, operating and strategic factors determine which type of deals they are willing to make to develop ports?
- How do the economics and valuations differ between greenfield projects and transfers of going concerns?
- Are there deal structures/financial models that investors prefer?
- What are the biggest misconceptions that the port and intermodal community have about the role of private financing?
- How can the port and intermodal community best capitalize on the interest of financiers to get involved in financing expansion?

*Moderator:*

**S. Wade Angus**, *Partner*, WEIL GOTSHAL & MANGES, LLP

*Panelists:*

**Andrew Ancone**, *Director, Corporate Finance*,  
MACQUARIE SECURITIES

**Peter-Paul Bloemen**, *Vice President*, BOREALIS INFRASTRUCTURE  
**Burkhard Egbers**, *Head of Public Infrastructure Finance*,  
DEKA BANK

**Walter Kemmsies, Ph.D.**, *Senior Economist*, MOFFATT & NICHOL  
**Andrew Walters**, *Director, Head of Infrastructure For the Americas*,  
CITIGROUP

---

## Networking Break

---

## LENDERS' PERSPECTIVES

Lenders are another member of the financial community who stand ready to support the financing of port and intermodal infrastructure expansion. This panel of lenders will discuss the role they are willing to play in funding innovative financing structures and models.

- What makes a port investment attractive to financial institutions?
- What types of funding sources are most appropriate for port deals: bank debt, monoline wrapped debt, bonds, hybrid structures, etc.?
- How does a lender conduct its risk assessment of a port investment?
- What are the major issues that cause lenders to turn down a port investment?
- What are the lessons from successes and failures in previous port financings?

*Moderator:*

**Charles Robinson**, *Partner*,  
FRESHFIELDS BRUCKHAUS DERINGER LLP

*Panelists:*

**Thomas Augustin**, *Vice President, Project Finance Infrastructure*,  
BAYERN LB

**Anthony Edwards**, *Senior Vice President*,  
ROYAL BANK OF SCOTLAND

**Rob Hart**, *Senior Vice President, Surface Transportation*,  
LASALLE BANK

**Christophe Petit**, *Director, Infrastructure and Asset Finance*,  
SOCIETE GENERALE

**Jorge Rodriguez**, *Director & Head of Infrastructure Finance Americas*,  
DRESDNER KLEINWORT

---

## The Summit Reception

---



Some brochure photographs courtesy of:  
CMA-CGM (AMERICA) INC., CSX Intermodal & The Westin Colonnade Hotel

# NORTH AMERICAN PORT & INTERMODAL FINANCE & INVESTMENT SUMMIT

December 5, 2007

## THE FEDERAL PERSPECTIVE

As the search for new models to finance port and intermodal expansion accelerates, the Federal Government has committed to address the demands of the market by providing support and encouragement that can take the form of policy support, a measured carrot-and-stick approach and Federal funding. This panel of key Federal authorities will discuss:

- How to identify and implement financial models to ensure eligibility for Federal programs
- How to maximize Federal support for these projects
- How the Federal Government is responding to address and meet the rapidly evolving needs and interests of those involved with innovative financing approaches

*Moderator:*

**John A. Flaherty**, *Principal*, THE CARLYLE GROUP

*Panelists:*

**Tyler Duvall**, *Assistant Secretary for Transportation Policy*,

U.S. DEPARTMENT OF TRANSPORTATION (Invited)

**David Horner**, *Deputy Assistant Secretary for Transportation Policy*,

U.S. DEPARTMENT OF TRANSPORTATION

**Julie Nelson**, *Deputy Administrator, Maritime Administration*,

U.S. DEPARTMENT OF TRANSPORTATION

**James D. Ray**, *Acting Deputy Administrator and Chief Counsel*,

FEDERAL HIGHWAY ADMINISTRATION

**Mark Sullivan**, *Director, TIFIA Credit Program*,

U.S. DEPARTMENT OF TRANSPORTATION

---

## Networking Break

---

## THE ROAD AHEAD

The Summit concludes with a roundtable discussion on the future of the port and intermodal business, the challenges of financing that future, and the best ways to move forward to overcome those challenges. Representatives from a variety of communities will discuss:

- What kind of investment needs will be generated by the future port and intermodal business?
- What are the most significant challenges to financing these needs?
- What kinds of changes will be required to meet these challenges?
- What are the key steps to facilitate these changes?

*Moderator:*

**Daniel L. Dornan, P.E.**, *Senior Consulting Manager*,  
AECOM CONSULT, INC.

*Panelists:*

**Jeannie Beckett**, *Senior Director, Inland Transportation*,  
PORT OF TACOMA

**Steven M. Cernak**, *Port Director*, PORT OF GALVESTON

**Robert "Bob" Dewing**, *Managing Director, Infrastructure & Energy Finance*, CITIGROUP

**Robert L. Flanagan**, *Senior Vice President*,  
FIRST SOUTHWEST COMPANY

**S. Eric Kulisch**, *Associate Editor*, AMERICAN SHIPPER

**Robert Poole**, *Director of Transportation Studies*,  
REASON FOUNDATION

---

## Summit Adjourns

---



## JOIN THE PORT, INTERMODAL & FINANCIAL COMMUNITIES

### AT THE WESTIN COLONNADE HOTEL IN CORAL GABLES, FLORIDA

Centrally located in the heart of the Coral Gables business district and easily accessible to Miami International Airport, the Port of Miami, Coconut Grove and Miami's trendy South Beach, the sumptuous Westin Colonnade is just adjacent to the renowned Miracle Mile; an area bursting with shopping, dining, entertainment and nightlife - an ideal environment for setting up meetings with industry players and discussing deals offline and in person!

# INNOVATIVE FINANCING TECHNIQUES FOR PORT & INTERMODAL INVESTMENTS

## ABOUT THE WORKSHOP

The need for significant new investment in North America's ports and intermodal infrastructure has created a growing interest in the potential of using new, innovative financing techniques to fund these investments. For those looking to gain a better understanding of these techniques and how to use them in the port and intermodal context, the workshop will provide a top-to-bottom review of the techniques for structuring successful financings, beginning with a background briefing on the context in which these investments and financings will occur.

The basis of these techniques rests upon the identification and allocation of risks. Therefore, the workshop will examine five significant risks and, for each one, address the following elements:

- The nature of the risk
- Risk quantification
- Risk allocation
- Risk mitigation (natural, external or contractual)

Following, there will be an overview of innovative financial structures and how these structures should be developed in alignment with the risk elements. The workshop will then review the practical aspects of negotiating and closing the deal.

Attendees from the port and intermodal community will receive valuable insights into the workings of these financial techniques, while those attendees from the financial community will receive valuable insights into the background and risk of financing port and intermodal investments.

## WORKSHOP AGENDA

### BACKGROUND & CONTEXT

**John A. Flaherty**, *Principal*, THE CARLYLE GROUP

Port and intermodal investments will take place within a unique environment, which must be properly understood for a successful financing. The workshop will lead off with an overview of the background and context within which these investments and financings will occur.

- Port and intermodal historic development
- Port ownership and operations
- Intermodal ownership and operations
- Regulatory and legal framework
- Political and stakeholder influences

### RISK ALLOCATION

#### ECONOMIC/FINANCIAL RISK (GLOBAL/COUNTRY)

**Walter Kemmsies, Ph.D.**, *Senior Economist*, MOFFATT & NICHOL

#### TECHNOLOGY RISK

**Erik C. Tiemroth**, *Executive Vice President & Co-founder*, NAVIS LLC

#### CONTRACTUAL RISK

**Corey Boock**, *Partner*, NOSSAMAN GUTHNER KNOX ELLIOTT LLP

#### REGULATORY RISK

**Duane Kenagy**, *Senior Vice President*, MOFFATT & NICHOL

#### ENVIRONMENTAL RISK

**Kathryn Kusske Floyd**, *Partner*, MAYER BROWN LLP

### INVESTMENT FINANCING

#### FINANCIAL STRUCTURES

**Charles Robinson**, *Partner*, FRESHFIELDS BRUCKHAUS DERINGER LLP

After allocating risks, an appropriate financial structure can be determined. This session will examine some alternative financial structures. It will also discuss the criteria to be used in selecting the appropriate one after performing the risk allocation process covered earlier.

- Project Finance
- Public Private Partnerships (PPPs)
- Concession Finance

#### CLOSING THE DEAL

**Robert L. Flanagan**, *Senior Vice President*, FIRST SOUTHWEST COMPANY

This session will review the practical aspects of negotiating and closing a deal between parties from two distinct cultures – and assist each of the parties in understanding what the other goes through to get to “yes.”

- The process the port community uses to make financing decisions.
- The process the financial community uses to make financing decisions.
- Keys to successfully navigating the processes.

## FIVE EASY WAYS TO REGISTER

**One: CALL**  
(818) 888-4444

**Two: FAX**  
(818) 888-4440

**Three: E-MAIL**  
mail@infocastinc.com

**Four: MAIL**  
INFOCAST  
6800 Owensmouth Ave., Suite 300  
Canoga Park, CA 91303

**Five: WEBSITE**  
http://www.infocastinc.com/  
ports.html

TUITION:	Standard	Government
<b>The Summit: North American Port &amp; Intermodal Finance &amp; Investment (Dec. 4-5, 2007)</b>	<b>\$1595.00</b>	<b>\$695.00</b>
<b>The Workshop: Innovative Financing Techniques For Port &amp; Intermodal Investments (Dec. 3, 2007)</b>	<b>\$695.00</b>	<b>\$495.00</b>

### DISCOUNTS:

- Government Employees (see above)
  - Team Discount for teams of three or more from the same organization, the third and subsequent registrants qualify for a 50% discount (applies to full-price registrants only).
- Discounts are subject verification and approval. No discounts can be combined.*

**VENUE:** Infocast has secured a limited number of rooms at the Westin Colonnade Hotel in Coral Gables, Florida, which will be held until November 14th, 2007. To receive the special rate of \$179 per night, call 305-441-2600 and mention that you are a registrant for Infocast's North American Port & Intermodal Finance & Investment Summit. The hotel is located at 180 Aragon Avenue, Coral Gables, Florida 33134 and is located mere minutes from the Miami International Airport.

**CONTINUING EDUCATION CREDITS:** Infocast certifies that this activity has been approved for Continuing Education credit by the State of California in the amount of 8.5 hours for the Summit and an additional 6 hours for the Workshop. Continuing Education credit hours are subject to change.

**CANCELLATION, REFUND & CREDIT:** Should you be unable to attend, a refund, less a \$195 administrative charge, will be made for cancellations received via letter or fax at least 10 working days before the event. We will be pleased to transfer your registration to another member of your company, or credit the registration fee to another Infocast conference if you register within 6 months from the date of this conference. In the event the conference is canceled, Infocast's liability is limited to the refund of the conference registration fee only.

### REGISTRATION FORM:

Please make checks payable to "Infocast"

### NORTH AMERICAN PORT & INTERMODAL FINANCE & INVESTMENT SUMMIT

December 3-5, 2007 • The Westin Colonnade Hotel • Coral Gables, FL

#### Please check one or more of the following:

- I would like to take advantage of the team discount (see left)
- I can't attend, but put me on your mailing list for future programs

TUITION:	Standard	Government	
<b>The Summit: North American Port &amp; Intermodal Finance &amp; Investment (Dec. 4-5, 2007)</b>	<b>\$1595.00</b>	<b>\$695.00</b>	
<b>The Workshop: Innovative Financing Techniques For Port &amp; Intermodal Investments (Dec. 3, 2007)</b>	<b>\$695.00</b>	<b>\$495.00</b>	
<b>TOTAL:</b>			

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Main Supervisor: \_\_\_\_\_

Credit Card:    Visa    Mastercard    American Express

Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Card Holder Name: \_\_\_\_\_

Signature: \_\_\_\_\_



PRE-SORTED  
STANDARD  
US POSTAGE PAID  
ARCADIA, CA  
PERMIT NO. 436

Infocast • 6800 Owensmouth Ave., Suite 300 • Canoga Park, CA 91303

