



North American PORT & INTERMODAL FINANCE & INVESTMENT SUMMIT

DECEMBER 3-5, 2007 • THE WESTIN COLONNADE HOTEL • CORAL GABLES, FL

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(American Association of State Highway and
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Director, Infrastructure and Asset Finance
SOCIETE GENERALE

Summit Agenda

December 4, 2007

8:30 – 8:35 WELCOME TO MIAMI
Bill Johnson, *Port Director*, PORT OF MIAMI

8:35 – 8:45 INTRODUCTION BY THE SUMMIT CO-CHAIRS
Kathryn Kusske Floyd, *Partner*, MAYER BROWN
Vahid Ownjazayeri, P.E., *Senior Vice President*,
National Director, Goods Movement/Intermodal,
DMJM HARRIS/AECOM

8:45 – 9:15 KEYNOTE ADDRESS
Secretary Norman Y. Mineta, *Vice Chairman*,
HILL & KNOWLTON

9:15 – 10:45 PORT AUTHORITIES' PERSPECTIVES

*Port authorities discuss their strategic expansion and
investment plans and their perspectives on working with the
private financial community.*

Moderator:

Corey A. Boock, *Partner*,
NOSSAMAN, GUTHNER KNOX ELLIOTT LLP

Panelists:

Jerry Bridges, *Executive Director*,
VIRGINIA PORT AUTHORITY
Molly Campbell, *Deputy Executive Director Finance &
Administration Group*, PORT OF LOS ANGELES
H. Thomas Kornegay, *Executive Director*,
PORT OF HOUSTON
Gary LaGrange, *President & CEO*,
PORT OF NEW ORLEANS
Rick Larrabee, *Director of Port Commerce*,
THE PORT AUTHORITY OF NEW YORK
& NEW JERSEY (Invited)

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Adolph N. Ojard, *Executive Director*, DULUTH SEAWAY PORT AUTHORITY
Richard Steinke, *Executive Director*, PORT OF LONG BEACH
Richard Wainio, *Port Director & CEO*,
TAMPA PORT AUTHORITY
Bill Wyatt, *Executive Director*, PORT OF PORTLAND

10:45 – 11:15 *Networking Break*

11:15 – 12:30 INTERMODAL PERSPECTIVES

Shipping companies, railroads, and trucking association share their viewpoints on working with the financial community on intermodal transportation projects.

Moderator:

Kathryn Kusske Floyd, *Partner*, MAYER BROWN

Panelists:

Adam Bridges, *AVP, Marketing & Strategic Planning*,
CSX INTERMODAL

Bob Costello, *Chief Economist & Vice President*,
AMERICAN TRUCKING ASSOCIATIONS

Joel Haka, *Senior Vice President/COO*, CMA/CGM (AMERICA) INC.

Dr. Robert E. Martinez, *Vice President of Business Development*,
NORFOLK SOUTHERN CORPORATION

Paul Nowicki, *AVP, Government & Public Policy*
BURLINGTON NORTHERN SANTA FE RAILWAY

12:30 – 2:00 *Group Luncheon*

2:00 – 3:15 INVESTORS' PERSPECTIVES

Infrastructure funds and other private investors introduce themselves to the port and intermodal community, articulate their goals, describe their modus operandi, and outline the role they can play in financing the port and intermodal transportation system of the future.

Moderator:

S. Wade Angus, *Partner*, WEIL GOTSHAL & MANGES, LLP

Panelists:

Andrew Ancone, *Director, Corporate Finance*, MACQUARIE SECURITIES

Peter-Paul Bloemen, *Vice President*, BOREALIS INFRASTRUCTURE

Burkhard Egbers, *Head of Public Infrastructure Finance*, DEKA BANK

Walter Kemmsies, PhD, *Senior Economist*, MOFFATT & NICHOL

Andrew Walters, *Director, Head of Infrastructure For the Americas*,
CITIGROUP

3:15 – 3:45 *Networking Break*

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3:45 – 5:00 LENDERS' PERSPECTIVES

Lenders discuss the role they are willing to play in funding the development of these innovative structures.

Moderator:

Charles Robinson, *Partner*, FRESHFIELDS BRUCKHAUS DERINGER LLP

Panelists:

Thomas Augustin, *Vice President, Project Finance Infrastructure*,
BAYERN LB

Anthony Edwards, *Senior Vice President*, ROYAL BANK OF SCOTLAND

Rob Hart, *Senior Vice President, Surface Transportation*, LaSALLE BANK

Christophe Petit, *Director, Infrastructure and Asset Finance*,
SOCIETE GENERALE

Jorge Rodriguez, *Director & Head of Infrastructure Finance Americas*,
DRESDNER KLEINWORT

5:00 – 6:00 *The Summit Reception*

December 5, 2007

9:00 - 10:15 THE FEDERAL PERSPECTIVE

Representatives from the Federal Government discuss current financing programs and regulations as well as what new items are currently under review for inclusion in the upcoming Transportation Bill.

Moderator: **John A. Flaherty**, *Principal*, THE CARLYLE GROUP

Panelists:

Tyler Duvall, *Assistant Secretary for Transportation Policy*,
U.S. DEPARTMENT OF TRANSPORTATION

David Horner, *Chief Counsel, Federal Transit Administration*,
U.S. DEPARTMENT OF TRANSPORTATION

Julie Nelson, *Deputy Administrator, Maritime Administration*,
U.S. DEPARTMENT OF TRANSPORTATION

James D. Ray, *Acting Deputy Administrator and Chief Counsel*,
FEDERAL HIGHWAY ADMINISTRATION

Mark Sullivan, *Director, TIFIA Credit Program*,
U.S. DEPARTMENT OF TRANSPORTATION

10:15 – 10:45 *Networking Break*

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10:45 - 12:00 THE ROAD AHEAD

A variety of key industry players explore the challenges in port and intermodal development, the potential of new financing techniques and how to best move forward to achieve an enhanced infrastructure.

Moderator:

Daniel L. Dornan, P.E., *Senior Consulting Manager,*
AECOM CONSULT, INC.

Panelists:

Jeannie Beckett, *Senior Director, Inland Transportation,*
PORT OF TACOMA

Steven M. Cernak, *Port Director,* PORT OF GALVESTON

Robert “Bob” Dewing, *Managing Director, Infrastructure & Energy Finance,*
CITIGROUP

Robert L. Flanagan, *Senior Vice President,* FIRST SOUTHWEST COMPANY

S. Eric Kulisch, *Associate Editor,* AMERICAN SHIPPER

Robert Poole, *Director of Transportation Studies,* REASON FOUNDATION

12:00 *Summit Adjourns*